

1. The offer on the Ultimate Welcome Kit runs from Monday 1st November, 2021 [00:01] to Tuesday 30th November 2021 [18h:01] (“Offer Period”).
2. The offer (as outlined in point 16) is subject to stock and therefore may be terminated prior to 30th November 2021 [18h:01].
3. Representatives’ accounts must not be overdue at the time the offer is redeemed and all outstanding invoices must be paid.

Eligibility

4. All new Independent Avon Representatives (‘Representatives’) that are appointed within the Offer Period and reside in the United Kingdom, are eligible for this offer. All other terms governing the relationship between Avon and the Representative shall be set out in the Representative Agreement.
5. Subject to Clause 2, all Representatives are limited to one Ultimate Welcome Kit per appointment.

£10 WELCOME KIT

6. All Representatives who place an order for their £10 Welcome Kit will be charged £5 for their order. They will receive the £10 Welcome Kit and will receive £5 in award sales. This kit will include:

- 1x True Colour Perfectly Matte Lipstick in Perfectly Nude

7. Representatives will also receive 20 brochures, 20 gift guides, 100 order forms and 50 brochure bags.

8. From Monday 1st November, 2021 [00:01] to Tuesday 30th November 2021 [18h:01] the £10 Welcome Kit will be available to purchase for £5.

£9 WELCOME KIT

9. All Representatives who place an order for their £9 Welcome Kit will be charged £5 for their order. They will receive the £9 Welcome Kit and will receive £5 in award sales. This kit will include:

- 1x True Colour Perfectly Matte Lipstick in Perfectly Nude

10. Representatives will also receive 1 brochure.

11. From Monday 1st November, 2021 [00:01] to Tuesday 30th November 2021 [18h:01] the £9 Welcome Kit will be available to purchase for £5.

£30 ULTIMATE WELCOME KIT

12. All Representatives who place an order for their £30 Ultimate Welcome Kit will be charged £30 for their order. They will receive the £30 Ultimate Welcome Kit and will receive £30 in award sales. This kit will include one of the following:

- True Colour Lash Genius Mascara in Blackest Black (10ml)
- True Colour Perfectly Matte Lipstick in Perfectly Nude
- True Colour Glimmerstick Eyeliner in Blackest Black
- Far Away Rebel EDP (50ml)
- Artistique Patchouli Indulgence EDP (50ml)
- Skin So Soft Original Dry Oil Spray (150ml)
- Planet Spa Aromatherapy Beauty Sleep Pillow Mist (100ml)
- Advance Techniques Ultimate Shine Illuminating Serum (30ml)
- Anew Vitamin C Radiance Maximising Serum (30ml)
- Anew Clinical Lift & Firm Eye Lift System (20ml)

- 13.** Representatives will also receive 40 brochures, 40 gift guides, 100 order forms and 50 brochure bags.
- 14.** Representatives who purchase the Ultimate Welcome Kit for £30 will also receive Avon's 12 Days of Joy Beauty Advent Calendar worth over £55 for free.
- 15.** From Monday 1st November, 2021 [00:01] to Tuesday 30th November 2021 [18h:01] the £30 Ultimate Welcome Kit will be available to purchase for £30 and will include the addition of Avon's 12 Days of Joy Beauty Advent Calendar for free.
- 16.** The incentive period is subject to change and may terminate earlier than the ("Offer Period"). This will be judged on the stock levels of Avon's 12 Days of Joy Beauty Advent Calendar. No alternative will be provided once stock exhausts.
- 17.** All Representatives are limited to one Ultimate Welcome Kit and one 12 Days of Joy Beauty Advent Calendar per appointment.

£28 ULTIMATE WELCOME KIT

18. All Representatives who place an order for their £28 Ultimate Welcome Kit will be charged £28 for their order. They will receive the £28 Ultimate Welcome Kit and will receive £28 in award sales. This kit will include one of the following:

- True Colour Lash Genius Mascara in Blackest Black (10ml)
- True Colour Perfectly Matte Lipstick in Perfectly Nude
- True Colour Glimmerstick Eyeliner in Blackest Black
- Far Away Rebel EDP (50ml)
- Artistique Patchouli Indulgence EDP (50ml)
- Skin So Soft Original Dry Oil Spray (150ml)
- Planet Spa Aromatherapy Beauty Sleep Pillow Mist (100ml)
- Advance Techniques Ultimate Shine Illuminating Serum (30ml)
- Anew Vitamin C Radiance Maximising Serum (30ml)
- Anew Clinical Lift & Firm Eye Lift System (20ml)

- 19.** Representatives will also receive 1 brochure.
- 20.** Representatives who purchase the Ultimate Welcome Kit for £28 will also receive Avon's 12 Days of Joy Beauty Advent Calendar worth over £55 for free.
- 21.** From Monday 1st November, 2021 [00:01] to Tuesday 30th November 2021 [18h:01] the £28 Ultimate Welcome Kit will be available to purchase for £28 and will include the addition of Avon's 12 Days of Joy Beauty Advent Calendar for free.
- 22.** The incentive period is subject to change and may terminate earlier than the ("Offer Period"). This will be judged on the stock levels of Avon's 12 Days of Joy Beauty Advent Calendar. No alternative will be provided once stock exhausts.
- 23.** All Representatives are limited to one Ultimate Welcome Kit and one 12 Days of Joy Beauty Advent Calendar per appointment.

Welcome Kit Credit Offer

24. All Representatives who place an order for their £10 or £9 Welcome Kit and achieve sales of £100 or more within the Rebate Offer Period for November will receive a credit to their account of the cost of their Welcome Kit.

- 25.** All Representatives who place an order for their £30 or £28 Ultimate Welcome Kit and achieve sales of £250 or more within the Rebate Offer Period for November will receive a credit to their account of the cost of their welcome kit.
- 26.** All Orders will qualify, including Welcome Kit orders and Direct Attached Customer orders. If multiple orders are placed, all order values will be counted towards the sales target.
- 27.** The sales value of Avon's 12 Days of Joy Beauty Advent Calendar will not be included in Award Sales, the sales total or be credited to achiever's accounts as this will be deemed as a 'free' product.
- 28.** If a Representative's order includes products that later become unavailable, these products will still count towards the order value and towards the Representative's achievement of the Offer.
- 29.** The Welcome Kit credit will be paid into the Representative's account on or after the 14th day of the following Campaign after achievement, for example, a Representative who qualifies in November will receive their credit on or after 14th December. This is to ensure that the payment terms for the kit have been met.
- 30.** The rebate offer credit will only be applied to accounts that have met the payment terms for their Welcome Kit, as outlined on the invoice issued with the Welcome/Ultimate Welcome Kit.
- 31.** The Welcome Kit credit cannot be transferred to a Representative's personal bank account. It is only eligible against a Representative's Avon account.

General Terms

- 32.** Avon reserves the right to substitute the whole or any part of the Welcome Kit offered. The alternative Welcome Kit will be of equal or greater value.
- 33.** Avon expressly reserves the right to alter this incentive in any way, including cancelling or withdrawing the incentive altogether.
- 34.** Once the Offer Periods have closed, Avon will be monitoring Representatives' return rates. If you receive a Welcome Kit and it's deemed that your return rate is excessive or irregular in conjunction with this offer, Avon has the right to request for the return of the kit(s), or charge the value against your Representative account.
- 35.** Avon expressly reserves the right to alter this offer in any way, including cancelling or withdrawing the offer altogether.
- 36.** Avon reserves the right to disqualify Representatives, withhold or cancel or, in cases where a reward has already been given, request the return of any reward, in the event of non-compliance with these Terms and Conditions or if Avon deems, in its absolute discretion, there to have been any malpractice, or manipulation of results in order to gain the Offer, throughout the Offer Period.
- 37.** All applicants acknowledge that, in the course of taking up this offer, certain information about them will be captured, electronically or otherwise, and will be transmitted to Avon. Accordingly, the participants expressly agree to the transfer of such personal information to Avon and that Avon (data controller) may use, store, process and transfer that information for the purpose of the offer and in line with Avon's Privacy Policies here: <https://www.shopwithmyrep.co.uk/privacy-cookie-policy>.
- 38.** It is illegal for a promoter or a participant in a trading scheme to persuade anyone to make a payment by promising benefits from getting others to join a scheme. Do not be misled by claims that high earnings are easily achieved.
- 39.** All matters shall be determined at Avon's sole discretion and Avon's decision will be final. No correspondence will be entered into.

These Terms and Conditions are to be interpreted in accordance with English law and any dispute arising out of these Terms or their subject matter is subject to the exclusive jurisdiction of the English Courts.

Promoter: Avon Cosmetics Limited, Nunn Mills Road, Northampton, NN15PA (“Avon”).